



DEAN FREIGHT INTERNATIONAL LTD

KEEP IT SIMPLE - DO IT RIGHT

Common Terms	EXW <small>Ex-Works</small>	FOB <small>Free On Board</small>	CFR <small>Cost and Freight</small>	CIF <small>Cost, Insurance and Freight</small>	DAP <small>Delivered to Place, Duty Unpaid</small>	DDP <small>Delivery, Duty Paid</small>
Warehouse Costs	Seller Pays	Seller Pays	Seller Pays	Seller Pays	Seller Pays	Seller Pays
Packaging	Seller Pays	Seller Pays	Seller Pays	Seller Pays	Seller Pays	Seller Pays
Local Inland Cartage	Buyer Pays	Seller Pays	Seller Pays	Seller Pays	Seller Pays	Seller Pays
Local Port Receiving Charges	Buyer Pays	Seller Pays	Seller Pays	Seller Pays	Seller Pays	Seller Pays
Freight Charges	Buyer Pays	Buyer Pays	Seller Pays	Seller Pays	Seller Pays	Seller Pays
Foreign Port Charges	Buyer Pays	Buyer Pays	Buyer Pays	Buyer Pays	Seller Pays	Seller Pays
Cartage to Destination	Buyer Pays	Buyer Pays	Buyer Pays	Buyer Pays	Seller Pays	Seller Pays
Customs Duties & Taxes	Buyer Pays	Buyer Pays	Buyer Pays	Buyer Pays	Buyer Pays	Seller Pays

Incoterms are internationally recognised legal acronyms designed for both seller and buyer to clearly state which party is responsible for charges of freight transiting door to door.

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